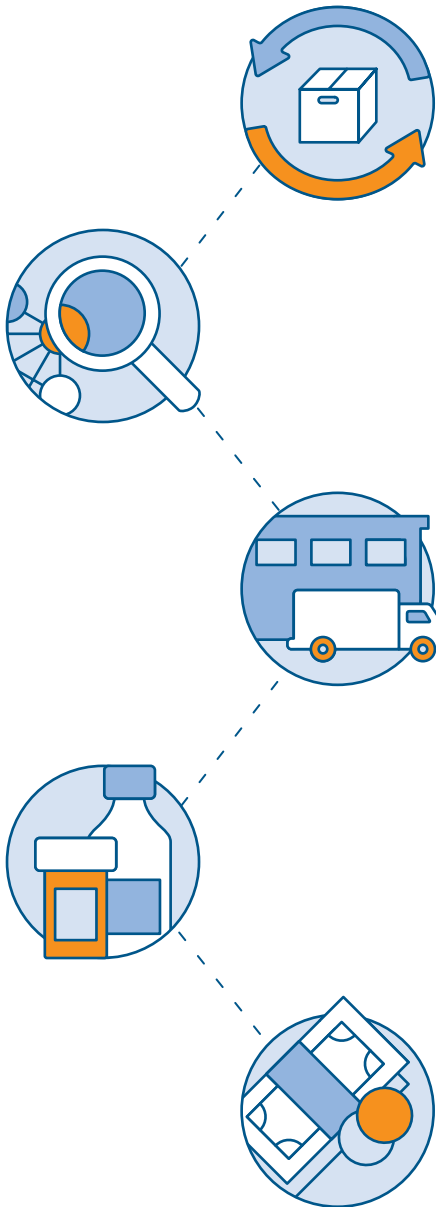


BROCHURE

Achieve More with McKesson Rapid Returns Solution



Increase profitability and streamline the expired returns process

- Maximize value with credit based on your McKesson pricing
- Simplify reconciliation with one credit issued 30 days after invoice date
- Minimize time spent handling unsalable returns
- No processing or shipping fees for unsalable returns
- Go green: reduced carbon footprint and safe, responsible handling/disposal

Achieving more through a comprehensive solution

The McKesson Rapid Returns Solution (MRRS) helps you maximize credit for returned pharmaceuticals and OTC products, credits you faster, and simplifies the returns process so you have more time for your patients.

Expect more from your returns program. Achieve more with McKesson Rapid Returns Solution.

Return more unsalable products, earn more credit

MRRS accepts unsalable:

- Rx Drugs
- Controlled drugs, including Class II-V
- AbbVie PPD
- Nonhazardous drugs
- OTC and HBC products, including Sunmark™ private label
- “Wholesaler only” products some manufacturers don’t accept as returns
- Recalled drugs

MRRS will only issue credit on eligible products based on manufacturer policy

How it works

With MRRS, intended for McKesson-purchased items only, you send one no-cost shipment to one processor. The credit you earn is applied to your McKesson account 30 days after your return is processed, reducing your overall costs and improving your bottom line.

It's easy.

Here's how MRRS takes the hassle out of returning unsalable products.

1. Access the free online returns processing tool.
2. Scan or key in each unsalable item, “close the box,” print the shipping labels, and post an online pickup request for the carrier.
3. Put Rx and OTC products in one box and any CII's should be boxed separately.
4. Seal the boxes and apply the printed shipping labels. Hand the boxes to the carrier.
5. Check your McKesson account for credit 30 days after box processing date.

Achieve More with McKesson Rapid Returns Solution

Take a moment to compare your options for unsalable returns processing. You'll see that MRRS lets you return more products, helps you receive more credit, and track and process returns online. All of this means you'll have more time to run your business and focus on patient care.

	The competition	McKesson Rapid Returns Solution (MRRS)
Program Overview	<ul style="list-style-type: none"> Individuals and companies have no relationship with McKesson or manufacturers You pay shipping and processing fees to ship multiple boxes to multiple manufacturers You get multiple credits and checks and can take months to receive You do all reconciliation, research, and recovery effort from the supplier You're billed based on what you might get back No additional benefits 	<ul style="list-style-type: none"> Created, administered, and supported by McKesson Ship all items to McKesson approved third party One credit issued 30 days after invoice date Detailed statements of account provided for each credit. McKesson handles all research, reconciliation and recovery from the supplier. No hidden or additional fees and you get credit for a wider range of items Developed specifically for health system pharmacies Free use of web-based processing tool
Eligible Products	<ul style="list-style-type: none"> Rx OTC 	<ul style="list-style-type: none"> Unsaleable Rx with six months or less remaining shelf life Unsaleable OTC with three months or less remaining shelf life (includes Sunmark) Unsaleable recalled products
Targeted Customers	<ul style="list-style-type: none"> All segments 	<ul style="list-style-type: none"> Health systems
Credit Structure	<ul style="list-style-type: none"> Percent of product's return value based on manufacturer discretion 	<ul style="list-style-type: none"> Rx = 80% of current year price (12mo. lowest WAC, contract, or MFG policy) OTC = 70% of current year price (12mo. lowest WAC, contract, or MFG policy) Recalls = 100% credit
Crediting Methods	<ul style="list-style-type: none"> One credit or check, per manufacturer, per return 	<ul style="list-style-type: none"> Credit memo for all eligible products within 30 days of processing
CII Reporting, Shipping, Incineration	<ul style="list-style-type: none"> Not available or you pay additional fees 	<ul style="list-style-type: none"> McKesson covers cost
Processor's Fees	<ul style="list-style-type: none"> You pay processing fees 	<ul style="list-style-type: none"> McKesson covers cost



McKesson credits you faster



You receive more credit



Simplified process saves time

McKesson Corporation Pharmaceutical Services and Solutions

6555 State Hwy 161
Irving, TX 75039

healthsystems@mckesson.com
800.571.2889

For questions about unsalable returns
mckessonrapidreturnssolution@mckesson.com

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